





## SHAPING TECHNOLOGY

Bumbatech is **committed** to bringing you, our valued client, **ICT solutions** that **increase business productivity** and **overall business performance**.

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## A WORD FROM OUR DIRECTOR

"Before I founded Bumbatech, I worked as an ICT Business Analyst and ICT Manager for over 15 years. During this time, I built up an extensive amount of experience and a wide depth of knowledge about the ICT industry. A large part of this experience involved applying critical solutions to meet the diverse needs of small and medium enterprises in the private and public sector.

Over the years, I have honed my skills to the best of my ability, focusing on accurately conceptualising and communicating the needs of organisations. I have tried to meet these needs by developing innovative software and business solutions.

Through Bumbatech, I am committed to bringing about ICT solutions that deliver value and empower our clients to strengthen and consolidate their processes and their market position."

**Bongani Mkhwebane**, *Founder and CEO*



## ABOUT BUMBATECH

Established in 2014, Bumbatech is an information and communications technology (ICT) company that specialises in helping small- to medium-sized businesses. We meet business needs and requirements using information technology solutions. Our solutions lead to increased productivity and increase overall business performance.

Our vision is to provide world-class ICT business solutions. We want to empower our clients by helping you strengthen and consolidate your business processes and market position. We do this by working closely with you so that we can understand your needs and increase your readiness level. We'll help you implement sustainable remedies,

develop and streamline your processes to increase your organisations efficiency and effectiveness.

We deliver superior, professional ICT products, methodology development, tools implementation, assessment and many other services that will help you leverage your core competencies and maximise your strengths.

Bumbatech is committed to bringing you, our valued client, ICT solutions that increase business productivity and overall business performance.

## OUR COMPANY VALUES

### OUR VALUE PROPOSITION



We take pride in **providing relevant services** for your **changing business needs**. We do our best to make these ICT solutions as easy and as user friendly as possible. We **provide the necessary support** from **product conceptualisation to implementation and control**. We provide a free, one hour training session with all of our software and hardware solutions. We'll make sure you have all the support you need when implementing technological or systems changes in your organisation.

### OUR MISSION



Our mission is to **build strong, enduring relationships** with organisations seeking ICT solutions. We want to provide you with continuous improvement using

- Highly skilled **ICT professionals** with relevant certifications
- Proven, cutting edge **consultancy services**
- Relevant tools for **infrastructure development and upgrades**
- Continuous **innovation and development of tailor-made technology solutions** to meet your ever-evolving business needs.



#### CREATIVITY

In everything we do, we strive to bring new dynamics and breakdown complex situations into simple, applicable concepts.



#### INNOVATION

We do not conform to the standard way of getting things done. In every situation, we find the best and most efficient and effective path to a lasting solution.



#### INTEGRITY

Our word is our bond. Transparency is our currency. We have high principles, consistently.



#### CUSTOMER FOCUS

We gladly shoulder the responsibility to passionately exceed client expectations. We aim to build lasting, meaningful relationships in the meantime.

## WHAT WE OFFER

Our business offerings are designed to assist organisations improve their performance. By aligning your business processes with your organisational strategy and goals, loss decreases because technical hitches are reduced.



### ICT CLOUD SOLUTIONS

Our ICT cloud solutions allow you to work anywhere, anytime on any device.

#### **Microsoft Office 365 Cloud solution**

Office 365 provides flexible and familiar tools for collaboration across teams, devices and platforms. Office 365 allows you to work online or offline, from any location, on any device. What's more, you'll have control over your data security and compliance with built in privacy, transparency and refined user controls.

#### **Cloud backup and storage solutions**

This is a service in which data and applications are stored and backed up on a remote server. Doing this ensures that data is readily available if you have a system failure, an outage or are hit by a natural disaster.

#### **Website development**

Our web developers can design your website while maintaining the highest levels of network security.

#### **Software development**

Always wanted to develop an app? We can help you design, programme and test a software application, framework or other software components.

#### **Hosted services such as domains, email and servers**

A remote hosted service that takes away the hassle of having your own servers at your premises.



### ICT MANAGED SERVICES

Outsource the maintenance of processes and functions to free up time and reduce stress.

#### **Remote and on-site desktop support**

We provide practical user support to diagnose, troubleshoot and repair hardware and software.

#### **Management of ICT infrastructure services**

We help manage all ICT infrastructure used to run your business. This includes software, hardware, firmware, networks and your company websites.

#### **Remote monitoring and management**

Remote IT services can aid enterprise mobility and shorten downtime. PC set up and configuration, remote recovery and backup, and anti-virus protection management are just a few of the services that can be done remotely.



### ICT CONSULTING

Advice when you need it most.

#### **Business and systems analysis**

Business analysis explains a set of tasks and techniques used to work as a liaison among stakeholders in understand the structure, policies, and operations of an organisation and to recommend solutions that enable the organisation to achieve its goals. Our business analysis consists of eight steps.

#### **ICT strategy and policies development**

We will identify what strategies, policies, plans and procedures are already in place to determine what might need to be implemented in your organisation.

#### **ICT risk management**

Risk management involves identifying, monitoring, mitigating, assessing, reviewing and controlling threats to decrease the effect these have on an organisation.

#### **ICT governance**

We'll conduct a review of your existing system and architecture and then put interventions and solutions into place.



### CLOUD TELEPHONE SYSTEMS

Using Izwi, our 'in-the-cloud' system, you have the luxury of managing your business from anywhere, at any time.

#### **Izwi cloud telecoms includes:**

- PBX phone system
- New geographic, non-geographic or international numbers provided, or keep your current number
- A VoIP phone from our range to make calls the way you want to – be it with or without a headset, desk phone or cordless



### INTERNET CONNECTIVITY

Bumbatech provides various solutions to meet your business where it's at.

#### **Take your pick of:**

- Long Term Evolution, also known as LTE or 4G LTE is a standard wireless data transmission that allows for faster download of your favourite media and websites.
- Fibre is an internet connection that transfers data fully or partially via physical fibre optic cables.
- Microwave internet is an internet connection delivered over a 'last mile' by a high-capacity microwave radio wave link. It is also known as radio shot, wimax, WiFi link, wireless internet or our very own product, Internet via Microwave (IVM).

## WHAT WE OFFER CONT.



### ICT SOFTWARE AND HARDWARE SALES AND SUPPORT

Our hardware solutions include:

- Desktop computers
- Laptops
- Printers
- VoIP telephone systems
- Tablets
- Communication devices (VoIP telephones, cordless phones, video conferencing devices, mobile devices)



Our software solutions include:

- Operating systems
- Anti-virus software
- Applications



### VIDEO CONFERENCING SOLUTIONS

In the 21st century, can you afford NOT to connect your teams remotely?

**Video conferencing solutions we offer:**

- Design and deployment of video conferencing solutions
- Video software hardware and software licensing
- Microsoft Teams implementation and training.



### DISASTER RECOVERY SOLUTIONS

Disaster recovery (DR) refers to the security planning area that aims to protect your organisation from the negative effects of adverse events. It allows an organisation to either maintain or quickly resume its functions following a data disaster – without incurring significant losses in business operations and revenues.



### CYBER AND ENDPOINT SECURITY SOLUTIONS

Secure your entry points and end-user devices to prevent them from being exploited by malicious actors.

**How we do this:**

- Software that protects your computers against threats such as viruses, Trojans, rootkits, spyware and ransomware
- 24/7 protection whether you are online or offline
- Time, scope and thoroughness determined for each scan policy applied to different computers or groups
- Firewall and penetration tests carried out on desktop computers, laptops and mobile devices
- End-point protection
- Cyber-awareness training for stakeholders

## OUR TECHNOLOGY PARTNERS

### SOFTWARE SOLUTIONS:



### HARDWARE:



## OUR STRATEGIC PARTNERS

Bumbatech has partnered with Partner Elite, a division of Raizcorp. Partner Elite offers curated-scale-up equity to high-potential entrepreneurs. Partner Elite offers us extensive support, market access and growth and acquisition funding as required. It is a high-touch programme with a holistic approach.

## OUR PROMISE TO YOU, OUR VALUED CLIENT

We promise to **always take pride** in providing **relevant ICT solutions** for your evolving business that **increases the productivity** and **flow of your team**.

Almost every company has something in its mission statement about client focus. The larger an organisation is, the more its members tend to insulate themselves from its valued clients. Using focus groups or client satisfaction surveys alone, or assuming a customer is just like the organisation leads to a product or service that suits the organisation and not their client.

At Bumbatech, **we understand that every single one of our clients is unique**. Our client base spans across all business sectors and industries. They hold different positions within their company from senior management to middle management to junior staff members. Their **business goals** are all different, their **needs** are different, their **company cultures** and **business environments are different**. Despite their differences, our clients share a few common goals. They want to **develop a competitive edge to maintain their business growth**. In an increasingly competitive work environment, achieving goals requires minimum disruption and staff nurturing so that they can reach their highest performance levels to make an immediate, measurable and lasting difference in their enterprise.

## SOME OF OUR VALUED CLIENTS:



“ We were looking for an affordable ICT company and **Bumbatech more than delivered**. They manage our IT department and since their takeover, work has been going smoothly. **They took time to understand us as a company**, then gave us a few options to choose from on their managed services packages. We wholeheartedly recommend Bumbatech. ”

Vumah Management Pty Ltd

“ I am very **pleased with the service quality** I get from Bumbatech. They helped us migrate to **cloud technology seamlessly** and now we have peace of mind in terms of our IT services. We highly recommend them. ”

Medcor Consulting

“ We gave Bumbatech an opportunity and we don't regret it one bit. **Our efficiencies have improved since we acquired their services**. We give them five stars! ”

Bumba Signs

“ Bumbatech's communication is good and their **advice is always useful**. Information regarding usage of voice or data is communicated timeously – thank you. **8 / 10 stars**. ”

SELONEME Consulting

## CONTACT US

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**We are here to help!**

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